

GSA SCHEDULE -- PRICING FOR LABOR CATEGORIES & SERVICES

(i) LABOR CATEGORY DESCRIPTIONS:

PROJECT MANAGER DESCRIPTION: WORKS WITH CLIENT TO DETERMINE NEEDS, DEFINES PROJECT SPECIFICATIONS, AND SUPERVISES THE OVERALL PROJECT TEAM. ASSURES THAT PROJECT IS COMPLETED ON SCHEDULE, WITHIN BUDGET, AND IN CONFORMANCE WITH PROJECT SPECIFICATIONS. INDIVIDUAL REQUIRES A 4-YEAR DEGREE, CERTIFICATION OR LICENSE, AND 5 YEARS EXPERIENCE IN PROJECT MANAGEMENT WITH SPECIAL FOCUS ON THE DAY-TO-DAY CONTACT WITH THE CUSTOMER FOR PLANNING AN EXECUTING THE PROJECT. THE PROJECT MANAGER IS RESPONSIBLE FOR ENSURING THAT ALL NECESSARY RESOURCES—VEHICLES, EQUIPMENT, PERSONNEL, PACKING SUPPLIES, AND OTHERS—ARE ALLOCATED TO A PROJECT AND THAT BACKUP/CONTINGENCY PLANS ARE IN PLACE TO ENSURE THE SEAMLESS EXECUTION OF THE OFFICE RELOCATION. THE PROJECT MANAGER NEEDS TO BE HIGHLY COMPUTER LITERATE AND FAMILIAR WITH CAD AND OTHER SYSTEMS USED IN OFFICE LAYOUT; COR-O-VAN'S AUTOMATED PROJECT AND ITEM TRACKING SYSTEM, COR-O-WEB; AS WELL AS CAPABLE OF ENSURING COMPLIANCE WITH COR-O-VAN'S QUALITY CONTROL PROCEDURES AND CLIENT REQUIREMENTS.

SUPERVISOR: UNDER THE DIRECTION OF THE PROJECT MANAGER, THE SUPERVISOR WORKS ONSITE TO ENSURE THE ADEQUACY OF RESOURCES— VEHICLES, EQUIPMENT, PERSONNEL, PACKING SUPPLIES, AND OTHERS— TO PROPERLY EXECUTE THE OFFICE RELOCATION. THE SUPERVISOR IS AT THE "FRONT LINE" OF COR-O-VAN'S QUALITY CONTROL PROCESS BY ENSURING THAT ALL COR-O-VAN PERSONNEL INVOLVED IN THE MOVE CORRECTLY CARRY OUT THEIR ASSIGNED TASKS, OBSERVE SAFETY AND SANITATION REQUIREMENTS, KEEP BOTH THE ORIGINAL SPACE AND THE NEW OFFICE LOCATION IN A CLEAN AND ORDERLY CONDITION, AS WELL AS VERIFY AND SIGN OFF ON ALL LABOR HOURS CHARGED ONSITE. INDIVIDUAL REQUIRES A HIGH SCHOOL EDUCATION AND IS REQUIRED TO HAVE AT LEAST 3 YEARS OF OFFICE RELOCATION EXPERIENCE.

(iv) GSA PRICING FOR LABOR CATEGORIES AND/OR PRODUCTS AND SERVICES:

Prices are net, all discounts have been deducted

COUNTY	GSA NET PRICE (INCLUDES IFF)
SAN FRANCISCO	
PROJECT MANAGER	50.82
SUPERVISOR	44.91
MOVER*	39.09
INSTALLER*	39.09
DRIVER & VAN MEDIUM*	58.64
DRIVER & TRACTOR / TRAILER*	58.64
PACKER*	39.09
FORKLIFT OPERATOR*	39.09
WAREHOUSE SPECIALIST*	39.09
SAN DIEGO	
PROJECT MANAGER	50.82
SUPERVISOR	44.91
MOVER*	32.43
INSTALLER*	32.98
DRIVER & VAN MEDIUM*	59.37
DRIVER & TRACTOR / TRAILER*	59.37
PACKER*	31.45
FORKLIFT OPERATOR*	31.45
WAREHOUSE SPECIALIST*	31.45

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ORANGE COUNTY/LOS ANGELES	
PROJECT MANAGER	50.82
SUPERVISOR	44.91
MOVER*	37.14
INSTALLER*	44.96
DRIVER MEDIUM VAN*	66.46
DRIVER & TRACTOR / TRAILER*	66.46
PACKER*	37.14
FORKLIFT OPERATOR*	37.14
WAREHOUSE SPECIALIST*	37.14

DESCRIPTION	COR-O-VAN
1.5 CU FT CARTON	\$2.20
3.0 CU FT CARTON	\$3.30
4.5 CU FT CARTON	\$4.05
6.0 CU FT CARTON	\$4.85
BLUE TAPE ROLLS	\$10.50
BUBBLE WRAP 24' ROLL	\$75.00
BUBBLE WRAP 48' ROLL	\$150.00
BUBBLE WRAP ANTI-STATIC ROLL	\$150.00
COMPUTER BAG	\$1.50
D CONTAINERS	\$52.00
DISH PACKS	\$11.00
FULL MATTRESS CARTON(S)	\$8.80
HARDWARE/EZ ANCHOR	\$1.00
HARDWARE L BRACKET	\$1.00
HARDWARE LOCK BOLT(S) CONCRETE	\$2.00
HARDWARE/TOGGLE BOLT(S)	\$1.00
KING MATTRESS CARTON(S)	\$13.50
KING SPLIT MATTRESS CARTON(S)	\$10.05
LABEL PACK(S)	\$0.00
LAMP CARTON(S)	\$4.85
MICROWAVE CARTON(S)	\$5.00
MIRROR CARTON(S)	\$11.10
O&I CARTON(S) PURCHASED	\$2.25
PACKING PAPER LB(S)	\$0.90
PALLET(S)	\$6.00

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PAPER PAD(S) 2-PLY FULL PAD	\$2.50
PAPER PAD(S) 2-PLY ½ PAD	\$1.65
PAPER PAD(S) 3-PLY FULL PAD	\$3.25
PLASTIC TAPE ROLL(S)	\$2.50
QUEEN MATTRESS CARTON(S)	\$13.50
RECORD STORAGE CARTON(S)	\$2.50
SHRINKWRAP ANTISTATIC ROLL(S)	\$27.00
SHRINKWRAP ROLL(S)	\$27.00
SPEED PACK(S)	\$27.00
TUB(S)	\$27.00
TWIN MATTRESS CARTON(S)	\$7.10
WARDROBE CARTON(S)	\$9.90